

### केन्द्रीय भण्डारण निगम (एक नवरत्न सीपीएसई) CENTRAL WAREHOUSING CORPORATION (A NAVRATNA CPSE)



Date: 12.11.2025

# Advertisement No CWC/I-Engagement/Young Professional/2025/02

Central Warehousing Corporation, a Navratna, Central Public Sector Undertaking under the administrative control of Ministry of Consumer Affairs, Food & Public Distribution, providing Scientific storage facilities for agricultural inputs, produce and other notified commodities besides providing logistics infrastructure like CFSs/ICDs, Land Custom Stations, Air Cargo Complexes etc. for import-export cargo, proposes to engage **eleven (11)** Young Professionals initially for a fixed period of **two years** which may be extended by one year up to a maximum period of three years i.e. 2+1 years. Accordingly, the positions are advertised:

# A. <u>DETAILS OF POSITIONS</u>

Position Code	Position	Essential Educational  Qualifications#	Experience/ Skills Required *	No. of Positions	Place/Region of Work
01	Young Professional (Legal)	Full time LLB/LLM degree from a reputed and recognized University or institution	0 to 3 years OR More than three years	01	Human Resources Division, Corporate Office, New Delhi
02	Young Professional (Learning & Development)	Full time MBA/PGDM with specialization in Human Resources	0 to 3 years' OR More than three years' experience in the field of Learning & Development/ Training.		Human Resources     Division, Corporate     Office, New Delhi     CWC Training Institute,     IGMRI, Hapur
03	Young Professional (Business Analytics)	Full time M. Sc. Statistics or Data science/B.Sc. Statistics or Data science/Bachelor of Statistics or Data science/M.A. statistics /BBA in Business Statistics/M.Sc. in Data Science/Master of Statistics/M.Tech(Statistics)/MBA in Data Analytics/MBA in statistics from a recognised University.	0 to 3 years OR More than three years Desirable Skills: Thorough understanding of MS Excel or any Business Analytical tool.	01	BDA & Marketing Division, Corporate Office, New Delhi
04	Young Professional (Marketing & Business Development)- Ahmedabad	Management/Sales & Marketing Management from a	OR  More than three years' experience in Warehousing or Logistics Sector in a Government	01	CWC, Regional Office, Ahmedabad
05	Young Professional (Marketing & Business Development)-Bhopal		Organization/Private Organization	01	CWC, Regional Office, Bhopal
06	Young Professional (Marketing & Business Development)-Delhi			01	CWC, Regional Office, Delhi
07	Young Professional (Marketing & Business Development)-Guwahati			01	CWC, Regional Office, Guwahati
08	Young Professional (Marketing & Business Development)-Hyderabad			01	CWC, Regional Office, Hyderabad

09	Young Professional		01	CWC, Regi
	(Marketing & Business		<b>V</b> -	
	Development)-Kochi			
10	Young Professional		01	CWC, Reg
	(Marketing & Business		01	Panchkula
	Development)-Panchkula			
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# As on 25.11.2025, Candidates must be in possession of their Mark sheets/Certificates confirming eligibility as on last day of application

\*The experience only in the fields specified for the positions will be counted, no other experience will be considered. Further, the experience required should be clearly stated in the experience certificate. Only the post qualification experience will be considered.

#### Note:

- I. The terms and conditions of engagement of the Young Professionals will be governed by the extant guidelines laid down by CWC. CWC reserves the right to cancel the process at any stage.
- II. Candidate may apply for more than one position as per eligibility.
- III. The upper age limit and the consolidated monthly remuneration of Young Professionals will be as follows:

Position Code	Position	Upper Age Limit*	Monthly Remuneration (Rs.)
01	Young Professional (Legal)	35 Years	Rs.50,000/-** (consolidated): In case of 0 to 3 Years' experience  OR  Rs. 60,000/-** (consolidated): In case of more than 3 Years' experience
02	Young Professional (Learning & Development)	35 Years	Rs.50,000/-** (consolidated): In case of 0 to 3 Years' experience OR Rs. 60,000/-** (consolidated): In case of more than 3 Years' experience
03	Young Professional (Business Analytics)	35 Years	Rs. 50,000/-** (consolidated): In case of 0 to 3 Years' experience OR Rs. 60,000/-** (consolidated): In case of more than 3 Years' experience
04	Young Professional (Marketing & Business Development)- Ahmedabad	35 Years	Rs.50,000/-** (consolidated): In case of 0 to 3 Years' experience
05	Young Professional (Marketing & Business Development)- Bhopal		OR Rs. 60,000/-** (consolidated): In
06	Young Professional (Marketing & Business Development)- Delhi		case of more than 3 Years'
07	Young Professional (Marketing & Business Development)- Guwahati		experience
08	Young Professional (Marketing & Business Development)-		
	Hyderabad		
09	Young Professional (Marketing & Business Development)-Kochi		
10	Young Professional (Marketing & Business Development)-Panchkula		

<sup>\*</sup> The reckoning date for calculation of age and experience will be the last date of application.

IV. TA/ DA: Young Professionals may be required to undertake domestic tours subject to approval of the Controlling Authority and he/she shall be entitled to TA/DA/Lodging charges as follows:

Position Code	TA/DA/Lodging Charges
01, 02, 03, 04, 05, 06, 07, 08, 09 & 10- with up to three years'	Equivalent to E-2 pay scale posts of the Corporation
experience	
01, 02, 03, 04,05, 06, 07, 08, 09 & 10- with more than three	Equivalent to E-3 pay scale posts of the Corporation
years' experience	

<sup>\*\*</sup>The consolidated remuneration will be inclusive of all applicable taxes and no other facility or allowance will be allowed.

V. The Young Professionals are to be engaged for the defined place/region of work; however, the place/region of work may be changed/modified depending upon the requirement of the Corporation across its project sites, regional offices distributed on PAN India basis.

# B. JOB DESCRIPTION & RESPONSIBILITIES

POSITION CODE	JOB DESCRIPTION/ RESPONSIBILITIES
Position Code: 01 Young Professional (Legal)	<ul> <li>Experience in Contract Law, Service Rules, Labour Laws, Corporate Laws, Commercial Laws, Arbitration matters and regulatory compliances.</li> <li>Experience in legal analysis, contract drafting, negotiations, legal vetting of agreements/contracts etc.</li> <li>Strong Communication skills.</li> </ul>
Position Code: 02 Young Professional (Learning & Development)	<ul> <li>Learning and Capacity Building Support</li> <li>Support in the formulation and execution of the Annual Training and Capacity Building Plan.</li> <li>Conduct Training Needs Analysis (TNA) in coordination with departmental heads and employees.</li> <li>Support in designing and delivering programs for functional, behavioral, and leadership development.</li> <li>Coordinate with external training institutes, consultants, and academic partners for specialized training programs.</li> <li>Assist in developing competency-based learning frameworks for various levels of employees</li> <li>Training Administration and Coordination</li> <li>Manage end-to-end training logistics, including communication, scheduling, nominations, and feedback collection.</li> <li>Maintain and update the Training Calendar and ensure timely completion of planned programs.</li> <li>Monitor participation and maintain training databases and dashboards for reporting purposes.</li> <li>Prepare training reports and presentations for review</li> </ul>
Position Code: 03 Young Professional (Business Analytics)	<ul> <li>Digital Learning and Knowledge Management         <ul> <li>Support the implementation and management of Learning Management Systems (LMS) or e-learning platforms i.e. iGot Karmayogi Portal.</li> </ul> </li> <li>Evaluation and Impact Assessment         <ul> <li>Collect and analyze feedback from participants and trainers to improve learning interventions.</li> <li>Support measurement of training effectiveness and impact on employee performance.</li> <li>Identify gaps and recommend improvements in training methodologies and delivery mechanisms.</li> <li>Prepare periodic analytical reports on L&amp;D outcomes and ROI.</li> </ul> </li> <li>Data Collection and Management         <ul> <li>Gather and validate data from internal systems and external public databases.</li> <li>Maintain and update datasets relevant to business operations, performance monitoring, and key projects.</li> <li>Support data integrity and standardization initiatives across departments.</li> </ul> </li> <li>Business and Performance Analytics</li> </ul>
	<ul> <li>Analyze operational and financial data to identify patterns, trends, and deviations.</li> <li>Develop business dashboards and data visualizations using tools like Power BI, Tableau, or Excel.</li> <li>Generate periodic analytical reports for management, highlighting performance indicators, risks, and improvement areas.</li> <li>Strategic and Policy Support</li> <li>Provide data-backed insights to support strategic decision-making, resource planning, and policy interventions.</li> </ul>

• Assist in preparing analytical briefs, presentations, and reports for senior management and government stakeholders.

### **Advanced Data and Predictive Analytics**

- Apply basic statistical and forecasting models to predict business trends and project outcomes.
- Support automation of reports and dashboards for real-time data tracking.
- Explore opportunities for implementing data analytics solutions in business process improvement and cost optimization.

# **Collaboration and Capacity Building**

- Coordinate with internal departments to understand data requirements and provide analytical support.
- Contribute to developing a culture of evidence-based decision-making within the organization.
- Support training initiatives on basic analytics and data visualization for staff, if required

Position Code: 04 Young Professional (Marketing & Business Development)-Ahmedabad

Position Code: 05 Young Professional (Marketing & Business Development)-Bhopal

Position Code: 06 Young Professional (Marketing & Business Development)-Delhi

Position Code: 07 Young Professional (Marketing & Business Development)-Guwahati

Position Code: 08
Young Professional
(Marketing & Business
Development)Hyderabad

Position Code: 09 Young Professional (Marketing & Business Development)-Kochi

Position Code: 10 Young Professional (Marketing & Business Development)-Panchkula

- Market Research: Conduct comprehensive market research to identify different stakeholders, market trends, competitor and potential customers/users and analysis to position CWC's services effectively.
- Stakeholder Engagement:
- (i) Warehousing for Post Harvest Value Chain: Engage with farmers, traders, FPOs, FPCs, Banks, trading platforms and other related stakeholders at Panchayat, Block and District level to understand their requirements and educate them about CWC's facilities and services.
- (ii) Warehousing and Incidental Services for Private Foodgrain, e-Commerce & Industrial Business: Engage with manufactures and traders who are bulk procurers of agricultural commodities at identified procurement clusters to understand their requirements and educate them about CWC's facilities and services from procurement as an agent, to warehousing, to handling and transportation. Engage with e-Commerce operators, OEMs and their agents for Warehousing requirements of e-commerce supply chain, industrial goods.
- (iii) **3PL, 4PL, 5PL:** Engage with operators and their agents in the 3PL, 4PL, 5PL domain to understand their requirements in identified clusters and educate them about CWC's facilities and services.
- (iv) EXIM & CTO: Engage with all the stakeholders of EXIM and PCTO (Pvt. Container Train Operator) including but not limited to Shipping Lines, Freight Forwarders, Consolidators, OEMs, statutory authorities like Customs, Indian Railways, PFT/GCT Operators,3PL/4PL and their agents, sister-concerns, allied departments and organizations etc. to understand their requirements and educate them about CWC's facilities and services.
- Business Development: Help to develop and implement strategies to promote CWC's business verticals, attract new clients, and expand the customer base for the different services offered giving due consideration to the commercial, operational and statutory aspects of stakeholders viz. Indian Railway, Customs etc. by leveraging domain knowledge in the said aspects.
- Relationship Building: Establish and maintain strong relationship with key stakeholders to foster long-term partnerships and repeat business opportunities.
   Maintain regular communication with existing and potential stakeholders to understand their needs and address any concerns and provide them after sales – support and ensure stakeholder satisfaction.
- Sales & Marketing Publicity: Create marketing materials, presentations, and other relevant documentation to showcase CWC's services effectively during stakeholder meetings and events. Young professionals are expected to reach target stakeholders through door-to-door marketing, social media, WhatsApp and cold calling targeted to specific demographics.
- Training and Workshops: Organize training sessions, workshops, and awareness campaigns and field visits at CWC's warehouses and facilities to educate stakeholders about the benefits and value of utilizing CWC's services. Provide information on the process, procedures, and requirements for availing CWC's services by potential stakeholders.
- **Feedback Collection:** Gather feedback from stakeholders to understand their needs and preferences better, and communicate their valuable inputs to the CWC

management for continuous improvement.

- Market Expansion: Identify potential areas for market expansion and recommend business development strategies to penetrate new regions and markets.
- **Sales Targets:** Set and achieve sales targets for respective business verticals, track progress, and report on regular basis.
- **Reporting:** Prepare regular reports on business development activities, achievements, challenges, and opportunities for management's review.
- Stay acquainted and up to date with all the verticals of CWC, policies newly implemented by CWC/GOI and which are in pipeline, prevailing relevant GoI schemes, guidelines for e-Commerce, logistics and supply chain operators etc.
- Work in coordination with Regional Marketing Head of the Region and Regional Manager of the respective region.

#### NOTE:

- a. The job description and responsibilities are intended to outline the general nature and level of work to be performed by the Young Professionals. It is not an exhaustive list of all duties, responsibilities, and qualifications required for the role. The specific duties and responsibilities may vary based on the needs of the Corporation and the qualifications of the selected candidate.
- b. In all cases whether posted at project site and /or CWC offices, Young Professionals shall be required to work by maintaining the code of ethics, Integrity and in a professional manner. He/She shall be required to maintain and demonstrate discipline at all times.

#### C. SUBMISSION OF APPLICATION

Eligible candidates may apply online through the CWC's website (<u>www.cewacor.nic.in</u>) which will start from 12.11.2025 at 00:00 Hrs and will end on 25.11.2025 at 23:59 Hrs, after which no application shall be accepted.

### D. **ANNOUNCEMENTS**

All further announcements/ details pertaining to this process will only be published/ provided on the authorized CWC website <a href="https://www.cewacor.nic.in">www.cewacor.nic.in</a> from time to time. Corrigendum to this advertisement, if any, shall be published only on the CWC website <a href="https://www.cewacor.nic.in">www.cewacor.nic.in</a>. Candidates are advised to keep a close watch on the authorized CWC website <a href="https://www.cewacor.nic.in">www.cewacor.nic.in</a>. Candidates are advised to keep a close watch on the authorized CWC website <a href="https://www.cewacor.nic.in">www.cewacor.nic.in</a> for latest updates. Any intimations will be sent by email only to the email ID registered in the online application form.

## E. IMPORTANT POINTS TO NOTE

- (i) The incomplete applications (like educational qualifications not filled, experience details not filled (where required), photo not uploaded, signature not uploaded etc.) will be out rightly Rejected. Candidates should carefully fill all the information in the application form and no information should be left blank.
- (ii) In cases, where candidates have not yet received the Qualifying Degree/ Provisional Certificate, they shall upload all the mark sheets up to the final semester exam taken.
- (iii) Candidates shall upload a certificate to the effect that the qualifying degree/diploma is of regular course, if the same is not clearly mentioned in the degree/diploma certificate.
- (iv) Candidates shall upload Post Qualification Work Experience certificates issued by past/ present employers as a proof of having requisite experience with pay details and duration (wherever applicable). CANDIDATES MAY NOTE THAT SALARY/ PAY SLIP SHALL NOT BE CONSIDERED AS A PROOF OF WORK EXPERIENCE.
- (v) The Corporation reserves the right to fix criteria for shortlisting the candidates for Personal Interaction, in order to restrict the number of candidates to be called for Personal Interaction to commensurate with the number of positions advertised.