



Human Resource Department, Manpower Planning and Recruitment Division
Central Office, Mumbai
Phone No.022-22896240

Recruitment of External Faculties, Academicians, Industry Advisors and External ULA Heads

Online Registration of Application & Payment of Fees: From 07.12.2022 to

Union Bank of India has established 9 distinct Union Learning Academies (ULAs) aligned with the Job Family Bank. We invite Online application from Indian citizen for appointment to the following External Faculties and External ULA (Union Learning Academy) Heads posts. Candidates are requested to apply Online through 'www.unionbankofindia.co.in'

1. The process of registration is complete only when fee is deposited with the Bank through Online mode payment of fee.
2. Before applying the candidates should ensure that they fulfill the eligibility criteria for the post as on the date candidate is called for interview and is found to be not satisfying the eligibility criteria (Age, Educational Qualification etc.) he/ she will not be allowed to appear for the interview. Further, if, at any stage, it is found that any information furnished in the application is false/ incorrect or if according to the Bank, the candidate does not satisfy the eligibility criteria, candidature will be cancelled and he/she will not be allowed to appear for the interview / joining.
3. Candidates are required to upload all required documents (brief resume, ID proof, age proof, educational qualification, experience etc.) failing which their application/candidature will not be considered for interview.
4. Short Listing will be provisional without verification of documents, candidature will be subject to verification of original when a candidate reports for interview. (If called).
5. Candidates are advised to check Bank's website 'www.unionbankofindia.co.in' under "Recruitments" > "External Faculty/ ULA Head" for details and updates (including the list of shortlisted/ selected candidates). The Call (letter/ advice), will be sent by mail only (no hard copy will be sent).
6. All correspondence will be made only on the email ID mentioned by the candidate in their online application. The email ID should be kept active for receiving communication viz., call letters/Interview Dates/advices etc.
7. Candidates are requested to apply only ON-LINE through Bank's Website www.unionbankofindia.co.in. Only online application will be accepted by the Bank.

1. DETAILS OF POSTS /VACANCY/ AGE/PLACE OF POSTING

SN	Position Name	Total Vacancy	UR	SC	ST	OBC	EWS	TOTAL	w/w PwD			
									VI	HI	OH	MoD
	External ULA Heads											
1	ULA Head - Digital Transformation	1	1					1				
2	ULA Head - Sales & Marketing	1	1					1				
	Academicians for following domain											
3	Digital Transformation	1	1					1		1		
4	Operational Excellence	1		1				1				

2. DETAILS OF EDUCATIONAL QUALIFICATION/ OTHER QUALIFICATIONS/ EXPERIENCE:

Sr. No	POST	Educational Qualification	Experience
ULA Heads			
1	ULA Head - Digital Transformation	<ul style="list-style-type: none">➤ Full time Post-Graduation from the recognized university in the domain relevant to the position with first class➤ Preference will be given to those having MBA with teaching experience in the Executive Education Domain along with Ph.D. degree.➤ Preference will be given to those having additional relevant qualifications and certifications in their respective domains.	<ul style="list-style-type: none">➤ Minimum 10 years of experience➤ Preference will be given to those having executive teaching experience➤ For Digital Transformation➤ Experience in Banking & Finance sectors highly preferred➤ Exposure to Core Banking, CRM, networking, IT infrastructure➤ For Sales & Marketing➤ Exposure in Digital Marketing➤ Experiences in Market
2	ULA Head - Sales & Marketing		
Academicians			
3	Digital Transformation	<ul style="list-style-type: none">➤ Full time Post-Graduation from the recognized university in the domain relevant to the position with first class➤ Preference will be given to those having MBA with teaching experience in the Executive Education Domain along with Ph.D. degree.➤ Preference will be given to those having additional relevant qualifications and certifications in their respective domains.	<ul style="list-style-type: none">➤ Minimum 5 years of experience➤ Preference will be given to those having executive teaching experience➤ Experience in Banking & Finance sectors highly preferred
4	Operational		
5	People Excellence		
6	Sales & Marketing		
Industry Advisors			
7	Corporate & Treasury	<ul style="list-style-type: none">➤ Full time Post-Graduation from the recognized university in the domain relevant to the position with first class➤ Preference will be given to those having MBA with teaching experience in the Executive Education Domain along with Ph.D. degree.➤ Preference will be given to those having additional relevant qualifications and certifications in their respective domains.	<ul style="list-style-type: none">➤ Minimum 5 years of experience➤ Preference will be given to those having executive teaching experience➤ Experience in Banking & Finance sectors highly preferred➤ Preference will be given to those having course content creation activities.
8	Credit & Policy		
9	Digital Transformation		
10	Operational Excellence		
11	People Excellence		
12	Risk Excellence		
13	Rural & Financial Inclusion		
14	Sales & Marketing		
15	Strategy & Finance		
External Faculty			
16	Corporate & Treasury	<ul style="list-style-type: none">➤ Full time Post-Graduation from the recognized university in the domain relevant	<ul style="list-style-type: none">➤ Minimum 5 years of teaching experience➤ Preference will be given to those having
17	Credit & Policy		
18	Digital Transformation		

Sr. No	POST	Skills & Job Description / Key Responsibilities
		<ul style="list-style-type: none"> ➤ Lead the ULA functions - faculties for content, delivery, research to ensure proper & systematic functioning of the ULA. ➤ Infuse best practices from relevant peers & draw in required facilitate the same ➤ Assess new training development needs across the relevant organization ➤ Drive bank's ongoing efforts in undertaking a large scale skill as and charting out a personalized learning trajectory for each employee ➤ Responsible for enhancing Union Bank's brand value in L&D & BFSI space.
2	ULA Head - Sales & Marketing	<ul style="list-style-type: none"> ➤ Provide and execute a strategic plan for Marketing Union Learning ➤ Develop and maintain internal partnership with verticals, and external programs ➤ Identify marketing trends for new and emerging products ➤ Recommend strategic learning roadmaps, align stakeholders implementation. ➤ Lead the ULA functions - faculties for content, delivery, research to ensure proper & systematic functioning of the ULA ➤ Infuse best practices from relevant peers & draw in required facilitate the same ➤ Assess new training development needs across the relevant organization ➤ Drive bank's ongoing efforts in undertaking a large scale skill as and charting out a personalized learning trajectory for each employee ➤ Responsible for enhancing Union Bank's brand value in L&D & BFSI space.
Academicians		
3	Academicians - Digital Transformation	<ul style="list-style-type: none"> ➤ Actively participate in and contribute to training activity at the i need gaps of the Top/ Senior Executives of the Bank and co-d interventions. ➤ Assist faculty in developing course content and defining p development programs.
4	Academicians - Operational Excellence	<ul style="list-style-type: none"> ➤ Ensuring up skilling of participants by constantly bringing about methodology of training programs. ➤ To identify the training need gaps of the Top / Senior Executives deliver training interventions
5	Academicians - People Excellence	<ul style="list-style-type: none"> ➤ To assist faculty in developing course content & defining development programs ➤ To ensure up gradation of competency levels of participant improvements in the content and methodology of training program ➤ To develop and impart training programs / workshops in various a ➤ To set in place training evaluation methods, seeking feedback and measures where necessary on an ongoing basis
6	Academicians - Sales & Marketing	<ul style="list-style-type: none"> ➤ To ensure that the right types of trainings are imparted with practices in the area of their domain

Sr. No	POST	Skills & Job Description / Key Responsibilities
15	Industry Advisors - Strategy & Finance	updates and peer benchmarking studies etc. ➤ To help in carrying out market data analysis for improvement of system.
External Faculty		
16	External Faculty - Corporate & Treasury	➤ Key faculty responsibilities include teaching and mentoring bank employees, implementing project-based and experiential learning experiences, and contributing to the mission of Union. ➤ To actively participate in and contribute to training activity at the Bank. ➤ To teach and mentor the trainees as per domain, through experiential learning experiences and helping to realize the mission of the Bank. ➤ To conduct lectures, tutorials, workshops, practical classes, clinical sessions and other appropriate learning activities as required. ➤ To continuously improve their own teaching and learning skill including developing their teaching portfolio and contributing to the continuous development of the methodologies of the ULAs. ➤ To participate in scholarly activities that influence and enhance learning. ➤ To help in designing the training calendar for training dissemination. ➤ To ensure up gradation of competency levels of participants. ➤ To improve the content and methodology of training programs. ➤ To develop and impart training programs / workshops in various areas. ➤ To set in place training evaluation methods, seeking feedback and implementing measures where necessary on an ongoing basis. ➤ To help in academic administration activities as and when required.
17	External Faculty - Credit & Policy	
18	External Faculty - Digital Transformation	
19	External Faculty - Operational Excellence	
20	External Faculty - People Excellence	
21	External Faculty - Risk Excellence	
22	External Faculty - Rural & Financial Inclusion	
23	External Faculty - Sales & Marketing	
24	External Faculty - Strategy & Finance	

- I. The number of vacancies including reserved vacancies mentioned above are provisional and may vary from time to time of the Bank.
- II. The educational qualification prescribed for various posts are the minimum. Candidate must possess the minimum experience as on specified dates.

2. How to Apply:

Candidates are requested to apply only ON-LINE through Bank's Website www.unionbankofindia.co.in. No other mode of application will be accepted by the Bank. For registration log on to the Bank's website "www.unionbankofindia.co.in" and under "Recruitment" click the Notification titled "Notification for Recruitment of External Faculties, Academicians, and Consultants on contractual basis".

There will be two links available on the page.

- 2.1 Click on the link "Notification" to download the Notification
- 2.2 Read the notification carefully and if found eligible to apply, click on the link "Apply Online"
- 2.3 The process of registration is complete only when fee is deposited with the Bank through Online mode on or before the specified date and fee.

Candidates are advised to check Bank's website 'www.unionbankofindia.co.in' under "Recruitments" > "Careers" for updates (including the list of shortlisted/ selected candidates).

All revisions/ corrigendum (if any) will be hosted on the bank's website only.

5. SELECTION PROCEDURE:

- (i) The selection will be based on shortlisting and interview. Mere fulfilling minimum qualification and candidate for being called for interview.
- (ii) The Shortlisting Committee constituted by the Bank will decide the shortlisting parameters and there as decided by the Bank will be shortlisted and called for interview.
- (iii) The decision of the bank to call the candidates for the interview shall be final. No correspondence will
- (iv) The names of candidates shortlisted for interview & subsequent selection shall be published on Bank interview will be sent by email or will be uploaded on Bank's website. **NO HARD COPY WILL BE SENT.**
- (v) The final appointment will be based on the decision of the Selection Committee constituted for the pu
- (vi) Merit list for selection will be prepared in descending order on the basis of scores obtained in int candidate score the cut-off marks (common marks at cut-off point), such candidates will be ranked order, in the merit.

6. APPLICATION FEE (NON-REFUNDABLE):

Category of Applicant	Total
For GEN/EWS & OBC	Rs.750*
For SC/ST/PWD Candidates	Rs.150*

*Bank Transaction charges for Online Payment of application fees/intimation charges will have to be borne by t

7. CALL LETTER FOR INTERVIEW:

Intimation/ call letter for interview will be sent by email or will be uploaded on Bank's website. **NO HARD COPY**

8. GENERAL INSTRUCTIONS:

- i. Decision of the Bank in all matters regarding eligibility of the applicant, the stages at which such scr documents to be produced, Personal Interview, selection and any other matter relating to recruitment will While applying for the post, the applicant should ensure that he / she fulfills the eligibility and other particulars furnished are correct in all respects. In case it is detected at any stage of recruitment that norms and / or that he / she has furnished any incorrect / false information/document or has supp candidature will automatically stand cancelled. If any of the above shortcoming(s) is / are detected even liable to be terminated without any notice.
- ii. Candidates will have to appear for the GD/interview/Selection Process at their own expense.
- iii. In case more than one candidate scores same marks as cut-off marks in the final merit list (common ma will be ranked in the merit according to their age in descending order.
- iv. Candidates serving in Govt./Quasi Govt. offices, Public Sector undertakings including Nationalized Banks to submit 'No Objection Certificate' from their employer at the time of interview, failing which their ca travelling expenses, if any, otherwise admissible, will not be paid.
- v. In case of selection, candidates will be required to produce proper discharge certificate from the em appointment.
- vi. Before appointment in the Bank, a proper unconditional discharge certificate from the previous/present by the applicant.
- vii. The staff on contract shall not be entitled to any superannuation benefits viz., Provident Fund, Pension, Gr